

Hamburg New York Land Development Corporation

**Board of Directors Meeting
May 23, 2017
Room 7B - Hamburg Town Hall**

Present

Tom Moses
Jeff Brylski
Lou McDonald
Pattie Paul
Janet Plarr
Cam Hall
Norma Rusert-Kelly
Bob Reynolds

Excused

Wence Valentin

Guests

Nathan Neill

Executive Director

Michael J. Bartlett

Deputy Director

Olivia Hill

- Move to open the Board of Directors meeting at 8:14 am.

- The revised purchase offer from Jameson Roofing was discussed. The company had previously made an offer to purchase approximately five acres of land in the Lake Erie Commerce Center. The site would be carved out of an approximately 11.11 acre site located between property occupied by the Fed Ex Ground Package System Inc. facility and Bayview Road. The company has now offered to purchase the remaining approximately three acres for an additional \$50,000. Executive Director Bartlett stated that he felt the price offered is too low. There is approximately half an acre of wetlands which would leave a very nice two and a half acre lot with frontage on Bayview Road and the new road construction by Fed Ex. He feels we should remain firm on our asking price of \$35,000 an acre. A second concern Bartlett had is the company stated it wishes to purchase the land as an investment/for future development. The Board also felt the purchase price was too low. They were also very concerned over the lack of a plan for the additional land and instructed Executive Director Bartlett to inform Jameson Roofing of its decision.

- Deputy Director Olivia Hill reported on a meeting the IDA had with Mike and Ben Fantaske of Key Video to discuss a video to help market the Lake Erie Commerce Center and various ways the video could be used on social media. While it is not believed an RFP is necessary, the Board was asked if they had suggestions for other companies they would like us to reach out to. No new suggestions were made and Key Video will be asked for a proposal to present to the Board at our next Board meeting. Also, the staff was asked to look into a new sign for the site.

- **Motion** to approve the minutes from the April 18, 2017 Board of Directors meeting as amended

Moved: Janet Plarr

Seconded: Bob Reynolds

Ayes: Moses, Paul, Brylski, Rusert-Kelly, McDonald, Hall, Plarr, Reynolds

Nays: none

Carried

- **Motion** to approve the April 2017 Treasurer's Reports

Moved: Lou McDonald

Seconded: Jeff Brylski

Ayes: Moses, Reynolds, Rusert-Kelly, Plarr, Paul, Hall, McDonald, Brylski

Nays: none

Carried

- **Motion** to adjourn at 8:23 am

Moved: Cameron Hall

Seconded: Pattie Paul

Ayes: Moses, Rusert-Kelly, Brylski, Plarr, McDonald, Reynolds, Hall, Paul

Nays: none

Carried

Sincerely,

Michael J. Bartlett
Executive Director