

Hamburg New York Land Development Corporation

**Board of Directors Meeting
November 18, 2015
Robert Chesbro Conference Room**

Present

Patricia Paul
Mike Sendor
Norma Rusert-Kelly
Tom Moses
Cameron Hall
Steve Walters

Excused

Mike Quinn
Janet Plarr
Mike Petrie

Guests

Craig Cwick
Nathan Neill
Olivia Hill

Executive Director

Michael J. Bartlett

- **Move** to open the Board of Directors meeting at 4:23pm.

- A discussion took place regarding what percentage commission should be paid to real estate brokers who bring companies to the Lake Erie Commerce Center who purchase property. Executive Director Bartlett had spoken with several realtors, developers, and the Buffalo Urban Development Corporation to see what the going rate was. BUDC pays 5% at its Buffalo Lakeside Commerce Center. It seemed 5-7% was normal. It was agreed that 5% was reasonable.

-**Motion** to approve paying a 5% commission to real estate brokers whose client purchases land in the Lake Erie Commerce Center.

Moved: Norma Rusert-Kelly

Seconded: Tom Moses

Ayes: Walters, Paul, Sendor, Hall, Rusert-Kelly, Moses

Nays: None

Carried

-The HNYLDC had signed a Memorandum of Understanding (MOV) with the Krog Corporation whereby Krog would provide site improvements, assist in marketing the property and conduct an environmental assessment. The MOV was dated October 31, 2011. On November 19, 2013 we notified Krog that under a provision contained in the MOV we were terminating the agreement effective January 1, 2014. As a result of the termination, Krog was entitled to be reimbursed for any expenses incurred once land was sold and payment received by the LDC. While it's been a while, Krog has finally submitted a request for reimbursement totaling \$16,900.10. A cost report detailing expenses was included. *

*Before paying the bill, the Board requested further detail on the work done by Krog on the property.

-The Board was notified that the NYS Parks has made arrangements to use Town property near the beach to store the debris from the beach and does not need land in the LECC.

- **Motion** to approve the minutes from the October 2, 2015 Board of Directors meeting.

Moved: Patricia Paul

Seconded: Mike Sendor

Ayes: Walters, Rusert-Kelly, Hall, Moses, Paul, Sendor

Nays: None

Carried

- **Motion** to approve the September 2015 Treasurer's Report

Moved: Norma Rusert-Kelly

Seconded: Tom Moses

Ayes: Walters, Paul, Hall, Sendor, Rusert-Kelly, Moses

Nays: None

Carried

- **Motion** to adjourn at 4:36 pm.

Moved: Norma Rusert-Kelly

Ayes: Walters, Sendor, Hall, Paul, Rusert-Kelly, Moses

Nays: None

Carried

Seconded: Tom Moses

Sincerely,

Michael J. Bartlett
Executive Director