

**Hamburg Industrial Development Agency
Board of Directors Meeting
October 08, 2010
Room 7 B - Hamburg Town Hall**

Present

Marcella Fugle
Steve Walters
Tom Moses
Kevin Smardz
Pattie Paul
Norma Rusert-Kelly
Matt Dils

Excused

Janet Plarr
Mike Petrie

Executive Director

Michael J. Bartlett

Guest

Craig Cwick
Nathan Neill
Wyn Eaton
David Goettel
Bill Savage

- **Move** to open the Board of Directors meeting at 8:02 a.m.

- **Erie South Properties, LLC & Superior Pallets, Inc** - Wyn Eaton a principal in Erie South Properties LLC and David Goettel, President of Superior Pallets, Inc were introduced to present their project to the Board. Superior Pallets was previously located in a building on Dingens Street in the City of Buffalo which burned on 9/9/10. After searching for a new location in Buffalo and the suburbs they found a site located at 250 Lake Avenue in Blasdell owned by Wyn Eaton which meets their needs. They are negotiating a five year lease with an option to renew for an additional five years. Before the fire they had 34 employees with an average wage of \$13.25 who received health, dental and 401K benefits. The Board was asked to consider a special 7 year Pilot for the building at 250 Lake Avenue. The lease terms are triple net meaning Superior Pallet will be required to pay taxes on the building. If the special Pilot is approved, any tax savings the building owner receives will go directly to Superior Pallet. In addition, the building owner will receive a sales tax exemption on anything purchased to modify the building for Superior Pallet. In addition, Superior Pallet will receive a sales tax exemption on anything purchased to replace what was lost in the fire. No action was required today. A public hearing is scheduled for October 29, 2010 to act on the projects.

- **Billy Lee** - The Board reviewed a request from Bill Savage, a principal in Billy Lee, LLC for a twelve month extension of the inducement resolution for his project due to delays in the negotiations of an acceptable sub-lease agreement with E-One Inc.

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY GRANTING A TWELVE MONTH EXTENSION TO BILLY LEE, LLC OF THE INDUCEMENT RESOLUTION APPROVED BY THE AGENCY ON NOVEMBER 6, 2009 AND SALES TAX ABATEMENT IN CONNECTION THEREWITH

Moved: Steve Walters

Seconded: Norma Rusert-Kelly

Ayes: Walters, Moses, Fugle, Rusert-Kelly, , Paul, Smardz, Dils

Nays: None

Carried

-- **Motion** to approve the minutes from the September 10, 2010 Board of Directors meeting.

Moved: Patti Paul

Seconded: Matt Dils

Ayes: Walters, Fugle, Smardz, Rusert-Kelly, Moses, Paul, Dils

Nays: None

Carried

- **Motion** to move into Executive Session at 8:17 am to discuss contract issues.

Moved: Steve Walters

Seconded: Marcella Fugle

Ayes: Smardz, Moses, Paul, Dils, Rusert-Kelly, Walters, Fugle

Nays: None

Carried

- **Motion** to move out of Executive Session at 8:24 am

Moved: Tom Moses

Seconded: Norma Rusert-Kelly

Ayes: Walters, Smardz, Fugle, Dils, Paul, Moses, Rusert-Kelly

Nays: None

Carried

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY AUTHORIZING A LOAN IN AN AMOUNT NOT TO EXCEED \$150,000 TO THE HAMBURG NEW YORK LAND DEVELOPMENT CORPORATION FOR THE PURPOSE OF ASSISTING THE TOWN OF HAMBURG IN PURCHASING THE ARCELOR MITTAL STEEL PROPERTY ON BAYVIEW ROAD IN THE TOWN OF HAMBURG FROM ARCELOR MITTAL STEEL

Moved: Steve Walters

Seconded: Norma Rusert-Kelly

Ayes: Smardz, Paul, Dils, Moses, Fugle, Walters, Rusert-Kelly

Nays: None

Carried

- **Motion** to adjourn at 8:27 a.m.

Moved: Matt Dils

Seconded: Marcella Fugle

Ayes: Walters, Smardz, Fugle, Paul, Rusert-Kelly, Moses, Dils

Nays: None

Carried

Sincerely,

Michael J. Bartlett
Executive Director