

**Hamburg Industrial Development Agency
Board of Directors Meeting
October 2, 2009
Room 7B in the basement of Hamburg Town Hall**

Present

Steve Walters
Kevin Smardz
Tom Moses
Michael Petrie
Matt Dils
Norma Rusert-Kelly
Janet Plarr

Excused

Marcella Fugle
Pattie Paul

Guest

Craig Cwick
Nathan Neill
Bill Savage
Steve Savage

Executive Director

Michael J. Bartlett

- **Motion** to open the Board of Directors meeting at 8:05 a.m.

-**South Lakeshore Properties, LLC** - The company is a relatively new real estate development company owned by Bill Savage, a Hamburg resident and former co-owner of RD Murray Fire Apparatus. Bill explained he owns the former Dance Academy located at 3218 Lakeshore Road in Hamburg. He would like to stabilize and renovate the building for use as a multi-tenant office building. Renovations would include replacing windows, masonry work, clean-up of interior and exterior and painting the building. Bill is requesting an exemption from the 8 3/4% NY State sales tax under the Town's Enhancement Area Program.

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY AUTHORIZING AND APPROVING THE EXECUTION AND DELIVERY OF AN INSTALLMENT SALE AGREEMENT WITH SOUTH LAKE SHORE PROPERTIES, LLC AND OTHER INSTRUMENTS AND MATTERS IN CONNECTION THEREWITH

Moved: Mike Petrie

Seconded: Norma Rusert-Kelly

Ayes: Walters, Smardz, Moses, Plarr, Dils

Nays: None

Carried

- **Savage Fire Apparatus** - Bill Savage presented a second project to the Board for consideration. Bill is working with a NY City investment firm to obtain financing to restart the manufacture of fire trucks at the site of the former RD Murray operation on Camp Road. Bill explained the two main hurdles to restarting the business are the financing and product distribution. The distribution problem will be handled by partnering with E-one, a manufacturer of fire trucks in Ocala Florida. Bill is working with Empire State Development in the hope of obtaining a grant and with NYSERDA for low cost power. He is asking the HIDA for a special Pilot and sales tax exemption to reduce his expenses and make his deal more attractive to his potential investors. The Board agreed to set a public hearing for the project on November 6, 2009.

- **Motion** to approve the minutes from the August 28, 2009 Board of Directors meeting.

Moved: Norma Rusert-Kelly

Seconded: Steve Walters

Ayes: Dils, Smardz, Plarr, Moses, Petrie

Nays: None

Carried

-Motion to approve the August 2009 Treasurer's Report.

Moved: Mike Petrie

Seconded: Tom Moses

Ayes: Walters, Smardz, Plarr, Dils, Rusert Kelly

Nays: None

Carried

- County IDA Uniform Tax Exemption Policy - The Board agreed to set December 3, 2009 as the date to hold a meeting to allow comments from affected taxing jurisdictions on the proposed amendments to the County IDA Uniform Tax Exemption Policy. Following the comment period, the Board will vote to adopt the amended policy.

- Executive Director Bartlett informed the Board that he is working on the 2010 HIDA Budget and will present it to the Board at the November 6, 2009 Board of Directors meeting. Once the Board accepts the budget it has to be on file in the Clerk's office for 30 days before the Board can formally adopt it.

- Executive Director Bartlett told the Board he would be in Florida on vacation from Friday November 20th thru Monday November 30th. He also will be on vacation from December 21st thru January 1st. During this time he will remain in the area and be available if needed.

- One Buffalo Street, Inc. - Tony Staub, owner of One Buffalo Street requested an extension of his Inducement Resolution until December 31, 2010. The slow economy has delayed the project and Tony would like the additional time to attract more tenants and build out space to meet their requirements.

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY EXTENDING THE INDUCEMENT PERIOD AND SALES TAX PERIOD FOR ONE BUFFALO STREET, INC. UNTIL DECEMBER 31, 2010.

Moved: Norma Rusert-Kelly

Seconded: Matt Dils

Ayes: Walters, Smardz, Moses, Plarr, Petrie

Nays: None

Carried

- Motion to adjourn at 8:50 a.m.

Moved: Norma Rusert Kelly

Seconded: Tom Moses

Ayes: Walters, Smardz, Petrie, Plarr, Dils

Nays: None

Carried

Sincerely,

Michael J. Bartlett
Executive Director