

**Hamburg Industrial Development Agency  
Board of Directors Meeting  
September 16, 2011  
Room 7B Hamburg Town Hall**

**Public Hearing: Ford Motor Company Buffalo Stamping Plant**

**Present**

Matt Dils  
Tom Moses  
Steve Walters  
Marcella Fugle  
Lou McDonald  
Amy Ziegler  
Patti Paul

**Excused**

Paul Pellicano  
Norma Rusert Kelly

**Executive Director**

Michael J. Bartlett

**Guest**

Craig Cwick  
Linda Scibilia  
Susan Conboy  
Mark Szautak  
Mike Zygmunt  
Robert Sugzek  
Jim Antonau

- **Moved** to open the public hearing for Ford Motor Company Stamping Plant at 8:00am.

- Linda Scibilia and Susan Conboy, representatives from the Ford Motor Company Buffalo Stamping Plant presented their project to the Board. Ford is requesting a sales tax exemption on any materials and/or equipment purchased for projects, expansions and improvements at Ford properties within the Town. The total project cost is approximately \$43,000,000 of which approximately \$6,700,000 is eligible for sales tax exemption. The exemption period would run from 2011-2016.

- **Move** to close the public hearing for Ford Motor Company Buffalo Stamping Plant at 8:04am.

- **Moved** to open the Board of Directors meeting at 8:04 a.m.

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY AUTHORIZING AND APPROVING THE EXECUTION AND DELIVERY OF AN INSTALLMENT SALE AGREEMENT, AND OTHER INSTRUMENTS AND OTHER MATTERS FOR FORD MOTOR CO. BUFFALO STAMPING PLANT 2011-2016

**Moved:** Steve Walters

**Seconded:** Patti Paul

**Ayes:** Walters, Fugle, Moses, Dils, McDonald, Ziegler, Paul

**Nays:** None

**Carried**

-**The agreement** between the Hamburg IDA and Masiello, Martucci, Calabrese and Associates for consulting services provided as a result of our membership in the coalition for community building needs to be renewed. Executive Director Bartlett stated that he feels strongly that continued membership in the coalition is important. It not only keeps us informed about issues in Albany that affect Economic Development, it provides us an opportunity to have input on these issues.

- **Motion** to continue the Hamburg's IDA participation in the Coalition for Community Building for an additional 12 month period in an amount not to exceed \$500.00 a month and authorizing Executive Director Bartlett to sign a new agreement with Masiello, Martucci, Calabrese & Associates with the ability of either party to cancel the agreement with a 30 day written notice.

**Moved:** Amy Ziegler

**Seconded:** Tom Moses

**Ayes:** Walters, McDonald, Fugle, Dils, Ziegler, Moses

**Nays:** None

**Abstain:** Paul

**Carried**

- **Native Development LLC** - Due to delays in construction, the company is requesting a six month extension of their sales tax exemption with the Agency for their project renovating the former Hoaks Inn in the Town.

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY EXTENDING THE INDUCEMENT PERIOD AND SALES TAX PERIOD FOR NATIVE DEVELOPMENT, LLC FOR AN ADDITIONAL SIX MONTH PERIOD TO MARCH 31, 2012.

**Moved:** Steve Walters

**Seconded:** Amy Ziegler

**Ayes:** Fugle, Moses, McDonald, Walters, Dils, Ziegler, Paul

**Nays:** None

**Carried**

- **Motion** to approve the minutes from the July 22, 2011 Board of Directors meeting.

**Moved:** Lou McDonald

**Seconded:** Marcella Fugle

**Ayes:** McDonald, Ziegler, Walters, Moses, Fugle, Dils, Paul

**Nays:** None

**Carried**

- **Motion** to approve the July 2011 Treasurers Report.

**Moved:** Matt Dils

**Seconded:** Amy Ziegler

**Ayes:** Walters, McDonald, Moses, Fugle, Dils, Paul, Ziegler

**Nays:** None

**Carried**

- **Motion** to approve the August 2011 Treasurers Report.

**Moved:** Amy Ziegler

**Seconded:** Matt Dils

**Ayes:** Dils, Fugle, McDonald, Walters, Moses, Paul, Ziegler

**Nays:** None

**Carried**

-**In an effort** to keep the Board updated on what is happening with the Western New York Regional Economic Development Councils, minutes from the first two council meetings were handed out in addition to a press release from Governor Cuomo announcing the launch of his "New York Open For Business" marketing initiative.

- **A press release** from County Executive Candidate Mark Poloncarz outlining his Economic Development Strategy was handed out and discussed.

- **Motion** to adjourn at 8:18 a.m.

**Moved:** Amy Ziegler

**Seconded:** Steve Walters

**Ayes:** Fugle, McDonald, Walters, Dils, Moses, Paul, Ziegler

**Nays:** None

*Carried*

Sincerely,

Michael J. Bartlett  
Executive Director