

**Hamburg Industrial Development Agency
Board of Directors Meeting
June 18, 2009
Room 7B - Hamburg Town Hall**

Present

Steve Walters
Marcella Fugle
Tom Moses
Michael Petrie
Norma Rusert-Kelly
Kevin Smardz

Excused

Pattie Paul
Matt Dils
Paul Pellicano

Guest

Craig Cwick
Elizabeth Kalonaros
Laurie Clark

Executive Director

Michael J. Bartlett

- **Motion** to open the Board of Directors meeting at 8:02 a.m.

- **Betsy Kalonaros**, owner of Account Review Services, Inc was introduced. Betsy explained that her company provides medical billing services to area physicians. The company is 11 years old and was started in Betsy's home. They currently operate out of a building they own at 67 Main Street and employ 4 full-time and 8 part-time employees. The company has outgrown its present location and is negotiating to purchase a building located at 40 Main Street in the Village of Hamburg. The company will occupy the 2nd floor of the building and lease the first floor to retail/commercial/office tenants. The cost of the building is \$210,000, renovations total \$260,000 and machinery and equipment will total \$30,000. It is anticipated that 1 full -time and 2 part-time employees will be added in the first year. The company will keep 67 Main Street and lease it. The project qualifies under the HIDA's Enhancement Area program and would receive (1) exemption from the county mortgage tax (2) exemption from paying the 8 3/4% sales tax on anything purchased for the project and (3) a ten year PILOT equivalent to the 485B tax exemption.

**RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY
AUTHORIZING AND APPROVING THE EXECUTION AND DELIVERY OF AN INSTALLMENT SALE
AGREEMENT WITH 67 CVR HOLDINGS, LLC AND OTHER INSTRUMENTS AND MATTERS IN
CONNECTION THEREWITH.**

Moved: Norma Rusert-Kelly

Seconded: Marcella Fugle

Ayes: Walters, Smardz, Petrie

Nays: None

Abstain: Moses

Carried

- **Motion** to open the Public Hearing for Buffalo Road Catering at 8:11 a.m.

- **Executive Director Bartlett** introduced Laurie Clark owner of Buffalo Road Catering, Inc. and asked the Board if they had any questions. Because the May 15, 2009 Board meeting was held at the site of the proposed project, Board members expressed support for the project and felt familiar enough with the project that there were no questions.

- **Motion** to close the Public Hearing at 8:12 a.m.

**RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY ADOPTING
A NEGATIVE DECLARATION IN CONNECTION WITH THE APPLICATION FOR PROJECT
FINANCING BY BUFFALO ROAD CATERING INC. D/B/A AVANTI MANSION.**

Moved: Tom Moses
Ayes: Walters, Smardz, Rusert-Kelly, Petrie
Nays: None
Carried

Seconded: Marcella Fugle

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY (THE “AGENCY”) AUTHORIZING BUFFALO ROAD CATERING INC. D/B/A AVANTI MANSION (THE “LESSEE”) TO CONSTRUCT AN APPROXIMATELY 12,000 SQUARE FOOT BANQUET AND CATERING FACILITY ON AN APPROXIMATELY 27 ACRE PARCEL OF LAND LOCATED AT 4409 SOUTH PARK AVENUE, HAMBURG, NEW YORK AND TO ACQUIRE AND INSTALL MACHINERY AND EQUIPMENT REQUIRED IN CONNECTION THEREWITH, ALL FOR A COMMERCIAL BANQUET AND CATERING FACILITY, FOR LEASE TO THE AGENCY AND SUBSEQUENT LEASEBACK TO THE LESSEE AND TO TAKE OTHER PRELIMINARY ACTION.

Moved: Steve Walters
Ayes: Smardz, Moses, Petrie, Fugle
Nays: None
Carried

Seconded: Norma Rusert-Kelly

- **Motion** to approve the minutes from the May 15, 2009 Board of Directors meeting.

Moved: Norma Rusert-Kelly
Ayes: Walters, Moses, Fugle, Petrie, Moses
Nays: None
Carried

Seconded: Kevin Smardz

-**Motion** to approve the April 2009 Treasurer’s Report.

Moved: Tom Moses
Ayes: Walters, Smardz, Rusert-Kelly, Petrie
Nays: None
Carried

Seconded: Marcella Fugle

- **Motion** to approve the May 2009 Treasurer’s Report.

Moved: Marcella Fugle
Ayes: Smardz, Petrie, Moses, Rusert-Kelly
Nays: None
Carried

Seconded: Steve Walters

- **Motion** to adjourn at 8:24 a.m.

Moved: Tom Moses
Ayes: Walters, Smardz, Fugle, Petrie
Nays: None
Carried

Seconded: Norma Rusert-Kelly

Sincerely,

Michael J. Bartlett
Executive Director