

**Hamburg Industrial Development Agency  
Board of Directors Meeting  
March 10, 2011  
Robert Chesbro Conference Room**

**Present**

Amy Ziegler  
Marcella Fugle  
Steve Walters  
Tom Moses  
Paul Pellicano  
Mike Petrie  
Pattie Paul

**Excused**

Norma Rusert-Kelly  
Matt Dils

**Guest**

Craig Cwick  
Roy Waas

**Executive Director**

Michael J. Bartlett

- **Moved** to open the Board of Directors meeting at 8:05 a.m.

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY (THE "AGENCY") AMENDING A PRIOR RESOLUTION ADOPTED ON JUNE 25, 2010 AUTHORIZING BUFFALO COMPUTER GRAPHICS, INC (THE "LESSEE") TO ACQUIRE AN APPROXIMATELY 8.31 ACRE PARCEL OF LAND LOCATED ON BAYVIEW ROAD IN THE TOWN OF HAMBURG, TO CONSTRUCT AN APPROXIMATELY 20,000 SQUARE FOOT OFFICE BUILDING THEREON AND TO ACQUIRE AND INSTALL MACHINERY AND EQUIPMENT REQUIRED IN CONNECTION THEREWITH, ALL FOR A HARDWARE, AND SOFTWARE ENGINEERING FIRM, FOR LEASE TO THE AGENCY AND SUBSEQUENT LEASEBACK TO THE LESSEE AND TO TAKE OTHER PRELIMINARY ACTION TO SUBSTITUTE BCGHQ, LLC AS THE LESSEE IN PLACE OF BUFFALO COMPUTER GRAPHICS, INC WITH BUFFALO COMPUTER GRAPHICS, INC TO BE THE SUBLESSEE AND TO AUTHORIZE AN INSTALLMENT SALE AGREEMENT WITH BUFFALO COMPUTER GRAPHICS, INC WITH RESPECT TO MACHINERY AND EQUIPMENT.

**Moved:** Steve Walters

**Seconded:** Marcella Fugle

**Ayes:** Ziegler, Moses, Pellicano, Petrie Paul, Walters, Fugle

**Nays:** None

**Carried**

- **An e-mail from Nancy Ware**, President of Edu Kids Inc inquiring about the possibility of tax incentives for their proposed building to be located on the site of the former Cloverbank Hotel on Lakeshore Road. The Board was unanimous in its decision to not offer a property tax abatement for the project. However, there were differences of opinion as to what incentives to offer (mortgage tax & sales tax exemption or sales tax exemption only). There was also a discussion on whether to accept a reduced fee due to no PILOT being offered. It was decided to request more detailed information on the project before accepting an application.

- **Motion** to amend the HIDA 2011 budget to reflect the \$7054.37 assessment by the NY State Division of Budget to cover the cost of central government services.

**Moved:** Mike Petrie

**Seconded:** Amy Ziegler

**Ayes:** Walters, Paul, Petrie, Pellicano, Fugle, Moses, Ziegler

**Nays:** None

**Carried**

- **Executive Director Bartlett** presented the following Board members as candidates for HIDA office in 2011.

Chairman	Steve Walters
Vice Chairman	Marcella Fugle
Secretary	Tom Moses
Treasurer	Pattie Paul
Chief Financial Officer	Mary Dosch
Ass't Secretary	Craig Cwick
Ass't Treasurer	Amy Ziegler

- **Motion** for Michael J Bartlett as Executive Director of the town of Hamburg Industrial Development Agency to cast one ballot to elect the aforementioned officers for the year 2011 if there are no additional nominations.

**Moved:** Amy Ziegler

**Seconded:** Paul Pellicano

**Ayes:** Walters, Moses, Fugle, Petrie, Paul, Ziegler, Pellicano

**Nays:** None

**Carried**

- **Motion** to adjourn at 8:26 a.m.

**Moved:** Mike Petrie

**Seconded:** Tom Moses

**Ayes:** Petrie, Walters, Moses, Fugle, Pellicano, Ziegler, Paul

**Nays:** None

**Carried**

Sincerely,

Michael J. Bartlett  
Executive Director