

**Hamburg Industrial Development Agency
Board of Directors Meeting
February 24, 2009**

Room 7B - Hamburg Town Hall

Present

Steve Walters
Marcella Fugle
Paul Pellicano
Tom Moses
Matt Dils

Excused

Pattie Paul
George Lee
Norma Rusert-Kelly
Kevin Smardz

Guest

Craig Cwick
Nathan Neill
Wendy Gutkowski
Rick Manzone

Executive Director

Michael J. Bartlett

- **Motion** to open the Board of Directors meeting at 8:01a.m.

- **Executive Director Bartlett** introduced Wendy Gutkowski representing Northeastern Transparts Co., Inc. Wendy explained that Northeastern is purchasing the former Kirst Brothers building located at 5727 South Park Avenue. The company is a wholesale distributor of transmissions and transmission parts. Wendy told the Board that the building needs interior and exterior updating and with the availability of capital a concern was requesting the Board to approve a sales tax exemption for the project under the Town's Enhancement Area Program.

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY
AUTHORIZING AND APPROVING THE EXECUTION AND DELIVERY OF AN INSTALLMENT
SALE AGREEMENT WITH NORTHEASTERN TRANSPARTS CO., INC. AND OTHER
INSTRUMENTS AND MATTERS IN CONNECTION THEREWITH IN CONNECTION AND THE
RENOVATION OF AN EXISTING BUILDING LOCATED AT 5727 SOUTH PARK AVENUE IN THE
TOWN OF HAMBURG AND TO AUTHORIZE THE ACQUISITION OF MACHINERY AND
EQUIPMENT REQUIRED IN CONNECTION THEREWITH

Moved: Paul Pellicano

Seconded: Marcella Fugle

Ayes: Walters, Dils, Moses

Nays: None

Carried

- **Main Street Ice Cream** - Randy and Denise Fenton have submitted an application for assistance through the Town's Enhancement Area Program. They are looking to renovate a building they own at 35 Main Street in the Village of Hamburg. They also will be purchasing machinery and equipment. They will be serving a wide variety of products and be open 7 days a week. Their building, centrally located in the village's business district will help increase pedestrian traffic during off business hours.

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY
AUTHORIZING AND APPROVING THE EXECUTION AND DELIVERY OF AN INSTALLMENT
SALE AGREEMENT WITH MAIN STREET ICE CREAM LLC AND OTHER INSTRUMENTS AND
MATTERS IN CONNECTION THEREWITH IN CONNECTION WITH THE RENOVATION OF AN
EXISTING BUILDING LOCATED AT 35 MAIN STREET IN THE VILLAGE OF HAMBURG AND TO

AUTHORIZE THE ACQUISITION OF MACHINERY AND EQUIPMENT REQUIRED IN CONNECTION THEREWITH

Moved: Tom Moses

Seconded: Matt Dils

Ayes: Walters, Fugle, Pellicano

Nays: None

Carried

- **Reprographics** is refinancing their mortgage with Evans National Bank and was asking the Board 's approval.

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY AUTHORIZING THE EXECUTION AND DELIVERY OF AN AMENDED AND RESTATED LEASE AGREEMENT, IF REQUIRED, A MORTGAGE AND THE EXECUTION AND DELIVERY OF OTHER DOCUMENTS AND AGREEMENTS REQUIRED IN CONNECTION THEREWITH IN CONNECTION WITH THE REFINANCING OF THE 1997 REPROGRAPHICS, INC.

Moved: Steve Walters

Seconded: Marcella Fugle

Ayes: Moses, Pellicano, Dils

Nays: None

Carried

- **Motion** to approve the minutes from the December 2, 2008 Board of Directors meeting.

Moved: Paul Pellicano

Seconded: Tom Moses

Ayes: Walters, Dils, Fugle

Nays: None

Carried

- **Motion** to approve the October 2008 Treasurer's Report.

Moved: Marcella Fugle

Seconded: Steve Walters

Ayes: Moses, Pellicano, Dils

Nays: None

Carried

- **Motion** to approve November 2008 Treasurer's Report.

Moved: Paul Pellicano

Seconded: Matt Dils

Ayes: Walters, Fugle, Moses

Nays: None

Carried

- **Motion** to approve the December 2008 Treasurer's Report.

Moved: Matt Dils

Seconded: Marcella Fugle

Ayes: Walters, Pellicano, Moses

Nays: None

Carried

- **A question was raised** about a \$250.00 bank fee that was shown on the January 2009 Treasurer's Report. Executive Director Bartlett will contact M&T to determine what it's for. The report was tabled until the next Board meeting.

- **A request** from the IDA Leadership Council to adopt a countywide recapture provision was discussed. Concerns were raised that adopting the resolution would open the door for criticism if a company did not meet its employment

goals as stated in their application and no action was taken. Executive Bartlett will raise this issue at the next IDA Leadership Council meeting.

- **A discussion** was held concerning a proposed media campaign that IDA's in Western New York would run to counter negative information being spread by organizations in support of the proposed Hoyt IDA Reform Legislation. The majority of the Board felt it was a worthwhile effort.

- **Resolution** authorizing the expenditure of up to \$2500 on an acceptable joint IDA media campaign.

Moved: Marcella Fugle

Seconded: Matt Dils

Ayes: Walters, Moses

Nays: Pellicano

Carried

- Rick Manzone from WNY Websites was introduced. Rick reviewed the new Hamburg IDA Website (Hamburg IDA.com) for the Board.

- **Motion** to adjourn at 8:47 p.m.

Moved: Paul Pellicano

Seconded: Steve Walters

Ayes: Moses, Dils, Fugle

Nays: None

Carried

Sincerely,

Michael J. Bartlett
Executive Director