



**Unapproved/draft**  
(BOD motion for approval at 4/9/2025 meeting)

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**Hamburg New York Land Development Corporation  
Board of Directors Meeting  
March 12, 2025 7:30am  
Blasdell Village Hall**

**Present**

Bob Reynolds  
Janet Plarr  
Jamel Perkins  
Bob Hutchison  
Mary Ann Costello  
Cam Hall  
Andy Palmer  
Wence Valentin

**Excused**

Tom Moses

**Guests**

Mary Doran, HIDA

**Executive Director**

Sean Doyle

**-Roll Call**

**-Motion** to open the board meeting at 8:46am

**Moved:** Janet Plarr

**Seconded:** Mary Ann Costello

**Ayes:** Reynolds, Plarr, Perkins, Hutchison, Costello, Hall, Valentin, Palmer

**Nays:** none

**Carried**

**-Motion** to approve the February 2025 board meeting minutes

**Moved:** Cam Hall

**Seconded:** Bob Hutchison

**Ayes:** Reynolds, Plarr, Perkins, Hutchison, Costello, Hall, Valentin, Palmer

**Nays:** none

**Carried**

Treasurer, Bob Reynolds, gave an update on the financials. February had interest income of \$7,469.53 and the annual audit expense of \$4,200.00. Per the auditor, the HNYLDC should be reporting “other assets” – 70 Lakeview & Estate of Ferdinand Garcia for a total of \$17,257.64, Doyle will give further explanation after reviewing with Audit Committee. The “other assets” are believed to be parcels the HNYLDC purchased then merged into the FedEx parcel and have not been accounted for. Total assets equal \$1,979,317.85.

**-Motion** to approve the February 2025 Treasurer Report

**Moved:** Andy Palmer

**Seconded:** Cam Hall

**Ayes:** Reynolds, Plarr, Perkins, Hutchison, Costello, Hall, Valentin, Palmer

**Nays:** none

**Carried**

**Executive Director Update:**

-HNYLDC has been awarded the \$250,000 Fast Grant from New York State for the Crossroads site. The grant will fund the HNYLDC moving through the process of “pre-permitting” the land making it more marketable to buyers as they can purchase and go right to building process foregoing the Planning Department. Once the grant paperwork is received Doyle will have a resolution authorizing him to sign the agreement.

-Doyle is working on bids to do some clearing at the Crossroads site and it has been a bit of a struggle to get comparable bids and find companies to do the clearing. The board said a formal Request for Proposal should be written outlining exactly what needs to be done including time and material not to exceed specific dollar amount.

Cam Hall left the meeting at 9:00am.

**New Business**

-**Motion** to renew \$250,000 Certificate of Deposit for an additional 14 month period with Upstate National Bank with an interest rate of 4.59% - funds will be available 6/2026

**Moved:** Bob Reynolds                      **Seconded:** Janet Plarr

Plarr asked about increasing the dollar amount of the CD. Doyle stated FDIC only insures up to \$250,000. Perkins suggested Doyle look into CDARS which lets a company go past the threshold.

**Ayes:** Reynolds, Plarr, Perkins, Hutchison, Costello, Valentin, Palmer

**Nays:** none

***Carried***

**-Privilege of the Floor** – no comments

-**Motion** to adjourn at 9:09am

**Moved:** Wence Valentin                      **Seconded:** Bob Hutchison

**Ayes:** Reynolds, Plarr, Perkins, Hutchison, Costello, Valentin, Palmer

**Nays:** none

***Carried***

Sincerely,

Sean Doyle, Executive Director

**Next meeting: April 9, 2025, 7:30am Blasdel Village Hall**