

6122 South Park Avenue Hamburg, New York 14075 716.648.4145 www.HamburgIDA.com

## Hamburg Development Corporation Board of Directors Annual Meeting January 14, 2025 – 8:00am Ilio DiPaolo's Restaurant 3785 South Park Avenue, Blasdell, New York

**Present Excused** Guests Marie Domon Damon Ayer Shawn Buffum Mary Doran, HDC Jeff Halas Leo Michalek Ashley Butera Danner Leyonmark Ryan Gannon Andrea Locurto-Stoll Molly Georger Jeff Leyonmark Jim Ziemer Vicki Haas **Executive Director** Vince Ricotta Evan Maloney Kevin Rautenstrauch Sean Doyle Davis Podkulski Patrick Williams

## -Roll Call

Director Doyle passed out welcome packets to the new board members. He explained the loan program; how it works and how it is funded for the benefit of the new board members.

-Motion to open the Board of Directors meeting at 9:06am.Moved: Vince Ricotta Seconded: Marie Domon

Ayes: Leyonmark, Ricotta, Domon, Gannon, Halas

Nays: none *Carried* 

Doyle went around the room and had the new and current board members introduce themselves.

-Motion to approve the minutes from the September 10, 2024 Board of Directors meeting.

Moved: Marie Domon Seconded: Vince Ricotta

Aves: Leyonmark, Ricotta, Domon, Gannon, Halas

Nays: none *Carried* 

Director Doyle reviewed the financials; as of December 31, 2024 there is \$1,974.80 in the unrestricted account and \$145,744.89 in the restricted account/ monies available for lending. According to the Agreement with Community Development if the restricted account increases above \$250,000 threshold monies over the \$250,000 are to be given back to HUD.

Doyle referenced to the Treasurer report for the list of current loans. Loans receivable total \$429, 451.66, 3 loans were paid off in 2024 and 2 new loans were approved. The HDC Loan report breaks down the loans into their business segment. This something the HDC recently started tracking to be mindful of financial diversity in the business portfolio.

**Motion** to approve the Treasurer's reports for the period ending December 31, 2024

Moved: Marie Domon Seconded: Ryan Gannon

Ayes: Leyonmark, Ricotta, Domon, Gannon, Halas

Nays: none *Carried* 

## **Directors Report/Unfinished & New Business:**

Be it Resolved, We thank outgoing members: Ryan Gannon, Molly Georger, and Jeff Leyonmark who fulfilled 2 consecutive 3- year terms serving the Hamburg Development Corporation. Thank you again for your valued service and support.

**Moved:** Jeff Halas **Seconded:** Marie Domon

Ayes: Leyonmark, Ricotta, Domon, Gannon, Halas

Nays: none *Carried* 

-Motion to appoint Jeff Halas as President of the Hamburg Development Corporation, Damon Ayer as President – Elect, and Shawn Buffum as Secretary / Treasurer for a one year term beginning January 13, 2025.

Moved: Vince Ricotta Seconded: Marie Domon

Ayes: Leyonmark, Ricotta, Domon, Gannon, Halas

Nays: none *Carried* 

-Motion to appoint Damon Ayer, Ashley Butera, Vicki Hass, Andrea Locurto-Stoll, Evan Maloney, Leo Michalek, and Davis Podkulski as board members of the Hamburg Development Corporation, for a three-year term beginning January 14, 2024.

Moved: Jeff Halas Seconded: Ryan Gannon

Ayes: Leyonmark, Ricotta, Domon, Gannon, Halas

Nays: none *Carried* 

**-Motion** to elect the following members to the loan committee of the Hamburg Development Corporation: Damon Ayer, Molly Georger, Jeff Halas, Evan Maloney.

Moved: Vicki Haas Seconded: Marie Domon

Ayes: Leyonmark, Ricotta, Domon, Gannon, Halas, Ayer, Locurto-Stoll, Maloney, Michalek, Podkulski

Nays: none *Carried* 

The contract between the Hamburg Development Corporation and H. Sicherman & Company is up for renewal. Sicherman and Company provide service to the HDC including reporting and employment auditing services, program review criteria and conformance consulting in accordance to HUD guidelines.

**-Motion** authorizing Sean Doyle, Executive Director of the Hamburg Development Corporation to sign a one – year extension of our existing agreement with H. Sicherman and Company for the Calendar year of 2025. Total charges not to exceed \$1,000.00 US dollars for the HDC Loan fund administration.

**Moved:** Jeff Halas **Seconded:** Evan Maloney

Ayes: Leyonmark, Ricotta, Domon, Gannon, Halas, Ayer, Locurto-Stoll, Maloney, Michalek, Podkulski

Nays: none *Carried* 

-Meeting schedule going forward, will get 4 dates out on the calendar for the 2025 calendar year, most likely Tuesday mornings at 8am. Meetings can be attended via Zoom or in person at the HDC offices.

Update – 2 loans are currently in distress;

- 1. Leski/Hat Trix, trouble collecting from them, previously sent a demand letter and they paid the late fees etc. They are not responsive to email, calls or text. The HDC is happy to work with companies in distress however when they are non-responsive to requests it makes it difficult.
- 2. Busy Beaver the loan is paused awaiting sale of business. Currently working with the appropriate parties to get an application going and transfer the loan to the new owner.

-Motion to adjourn at 9:36am

**Moved:** Jeff Halas **Seconded:** Vince Ricotta

Ayes: Leyonmark, Ricotta, Domon, Gannon, Halas, Ayer, Locurto-Stoll, Maloney, Michalek, Podkulski

Nays: none *Carried* 

Respectfully submitted,

Sean Doyle, Executive Director Hamburg Development Corporation