



Hamburg Industrial Development Agency Board of Directors Meeting January 8, 2025, 7:30am Blasdell Village Hall

Present
Bob Reynolds
Tom Moses
Jamel Perkins

Bob Hutchison Andy Palmer Cam Hall **Excused**

Wence Valentin
Mary Ann Costello
Janet Plarr

Guests

Jennifer Strong, Neill & Strong Mary Doran, HIDA

Executive Director

Sean Doyle

- Pledge of Allegiance
- -Roll Call
- -Motion to open the board meeting at 7:36am

Moved: Bob Reynolds

Seconded: Bob Hutchison

Ayes: Reynolds, Moses, Hutchison, Palmer, Perkins, Hall

Nays: none Carried

-Motion to approve the December 2024 board meeting minutes

Moved: Tom Moses

Seconded: Jamel Perkins

Ayes: Reynolds, Moses, Hutchison, Palmer, Perkins, Hall

Nays: none Carried

Treasurer, Bob Reynolds, gave an update on the financials. December had income of \$38,791.04 and operating expenses totaled \$27,131.16, an income of \$11,659.88. Total assets equal \$941,625.52. Year end projections show an income of \$7,954 for 2024 additionally the 2024 budget projections were very accurate.

-Motion to approve the December 2024 Treasurer Report

Moved: Andy Palmer

Seconded: Jamel Perkins

Ayes: Reynolds, Moses, Hutchison, Palmer, Perkins, Hall

Nays: none Carried

Executive Director Update:

- Doyle thanked Bob Hutchison, Andy Palmer, Jamel Perkins and Tom Moses. All attended the Town of Hamburg's Public Hearing on implementing a building moratorium. Hutchison and Palmer voiced their opinions against the proposal. In attendance were a lot of developers and construction workers who were also against the moratorium. Over 100 people showed up at the hearing. Doyle clarified the HIDA in general does not give incentives to straight up multi- family projects without some type of mixed use or adaptive reuse attached to the project with job creation as a component. The Oaks at South Park re-used part of the school and created 7 jobs. It currently brings in 110k in PILOT revenue half way through the PILOT.
- -February will be the HIDA's reorganization meeting. The current chart with committees will be sent to board members any interest should be communicated back to Sean or Mary.
- -HIDA's year- end project employment numbers; 10 jobs have been created through HIDA projects and 63 retained.

Palmer requested capturing a more complete picture of job creation including construction / temporary jobs created which are also generating money into the economy.

Doyle stated those numbers are included in PARIS reporting and he can include in the reporting for a more accurate picture.

- -T&L Beachfront and Camp Road are continuing to move closer to their closings. Gateway is under contract and continuing to monitor.
- -February 5, 2025 at Hamburg High School is the Village of Hamburg's Annual Economic meeting it will also be their first meeting for BOA.
- -Amazon presented a holiday grant of \$20k to Child & Family Services it was mentioned on the HIDA's social media account.
- -K&H is working with Empire State Development on a potential grant.
- -Doyle met with a software developer Civic Serve. It's a new company. Alone the HIDA is too small an idea would be to collaborate with the other local IDA's if there was interest. The software does CRM/contact management.
- -HDC Annual Meeting is January 14th at 8:00am. There are 5/6 new board members.

New Business

none

- -Privilege of the Floor no comments
- -Motion to adjourn at 7:59am

Moved: Bob Reynolds Seconded: Tom Moses Ayes: Reynolds, Moses, Hutchison, Palmer, Perkins, Hall

Nays: none *Carried*

Sincerely,

Sean Doyle, Executive Director