



6122 South Park Avenue
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**Hamburg Industrial Development Agency
Board of Directors Meeting
July 20, 2022, 7:30am
40 Main Street, Hamburg, New York - Pitch Hamburg Offices**

Present

Cam Hall
Tom Moses
Davis Podkulski
Bob Hutchison
Bob Reynolds
Wence Valentin
Jamel Perkins

Excused

Andy Palmer
Janet Plarr

Guests

Jennifer Strong, Neill & Strong
Francesca Bond, Hamburg Sun
Annamaria Masucci, Pitch Hamburg

Executive Director

Sean Doyle

-Roll Call

-Motion to open the board meeting at 7:34am.

Moved: Tom Moses

Seconded: Cam Hall

Ayes: Hall, Moses, Podkulski, Hutchison, Perkins, Valentin, Reynolds

Nays: none

Carried

-Motion to approve the June 2022 board meeting minutes

Moved: Valentin

Seconded: Reynolds

Ayes: Hall, Moses, Podkulski, Hutchison, Perkins, Valentin, Reynolds

Nays: none

Carried

Treasurer Bob Reynolds gave an update on the financials. Received interest payment of \$452.86 of which \$359.44 was from the CD and \$93.42 from the bank accounts. It is a considerable improvement over what was being received a year ago in interest payments. The company incurred payroll expenses of \$11,482.34 and total expenses of \$15,192.78 for the month, currently income is negative for the year however there are projects in the pipeline due to close. Balance on the accounts is \$990,353.28.

-Motion to approve the June 2022 Treasurer Report

Moved: Cam Hall

Seconded: Bob Hutchison

Ayes: Hall, Moses, Podkulski, Hutchison, Perkins, Valentin, Reynolds

Nays: none

Carried

Executive Director Update:

- Key Energy (Blasdell Battery Project) if not closed by September will incur extension fees. They have been made aware and should be closing in August.
- Johnsons Brewhouse, applied for a loan thru the ECIDA for 1.5 million, it looks positive. The ECIDA Loan Committee did not meet last month will be meeting July 27th
- K&H Industries as well as 290 Lake are still working thru financing. If 290 Lake does not break ground by September they will have to begin the entire application process all over again thru the Village.
- Activity picked up this month, several inquiries, received an application from a local developer for a senior housing, currently working thru the application process for the August/September meeting. The project at South Park and Sowles is also moving along.
- CARES Grant received another application. An ad on the grant was run in the Hamburg Sun for 2 weeks in July which resulted in additional inquiries. The HIDA partnered with the Town of Hamburg to receive the grant. A press release with the Town and grant recipients will be planned for August.
- Legislative news, new program out called "Fast NY" similar to "Shovel Ready". Doyle met with owners of a few potential sites in Hamburg and with their approval submitted their sites for approval thru the Town of Hamburg.
- Business First Rankings of IDAs – HIDA jumped from number 13th to 8th.
- Next board meeting is August 17th back at Blasdell Village Hall.
- Pitch Hamburg will have their ribbon cutting on August 31st.
- In a joint venture with the Southtowns Regional Chamber of Commerce the HIDA will co-sponsor a Commercial Real Estate Developer Panel on September 28th at the Lodge at Woodlawn Beach. Additionally, a few local manufacturers will be invited to show/display products that are locally made.
- ECC Advisory Board, which Doyle is a member laid off the organizer. Doyle will continue to stay on top of changes to the South Campus with the impending stadium development.
- Invest Buffalo is kicking off a relocation guide, a valuable tool for companies/people relocating here. If anyone would like copies let Doyle know.
- HDC Loan fund has not had much activity especially with the CARES Grant is still active.
- A Canadian company has opened a location in Hamburg/Blasdell on Lake Avenue. John Bead Outlet, they are a distributor of beads for craft stores such as a Hobby Lobby. They have a retail outlet store front on Lake Avenue and a distribution facility in the back. They plan to employ up to 15 employees in the distribution facility which will directly fill online orders from craft stores such as JoAnn Fabrics.

New Business

- Doyle welcomed Jamel Perkins to the board. He filled the spot vacated by Norma Rusert-Kelly. Jamel introduced himself to the board and the board welcomed him.
- Doyle introduced the Executive Director of Pitch Hamburg, Annamaria Masucci to the board. Pitch Hamburg is a mechanism to generate news businesses in the community. She introduced herself to the board and talked about the vision of Pitch Hamburg. She sees herself as the "connector" person for someone wanting to start up business, a place where people can come for information and assistance. Additionally they will be planning a start-up competition with a monetary prize. However unlike 43North Pitch will also focus on Main Street Businesses.

Tom Moses commended Doyle and the group of individuals he worked with in getting Pitch Hamburg off the ground.

Doyle stated he works with an amazing group of people on the Pitch Hamburg Board, all from Hamburg/Hamburg business owners.

Masucci stated Favor Drop, a start-up, the first to share the space at the Pitch Hamburg facility supports all of the small businesses in the Village of Hamburg. She will give the board a complete tour of the facility after the board meeting.

Unfinished Business

-Ford, Doyle recapped what has been going on the past few months. The resolution originally approved cannot be fulfilled as Ford cannot commit to support the job numbers with layoffs occurring due to the re-tooling of the plant. State law requires companies receiving inducements to commit to job retention and growth. Doyle sought support from NYESD and State Legislature but the same policies apply for job retention or creation.

Doyle read the following resolution:

***RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY
RESCINDING ITS AUTHORIZATION AND APPROVAL OF THE EXECUTION AND DELIVERY OF
AN INSTALLMENT SALE AGREEMENT, AND OTHER INSTRUMENTS AND OTHER MATTERS
FOR FORD MOTOR COMPANY BUFFALO STAMPING PLANT 2022-2026.***

WHEREAS, Ford Motor Company (the "Company"), had entered into negotiations with officials of the Town of Hamburg Industrial Development Agency (the "Agency") with respect to the acquisition and installation of machinery, equipment, furnishings and fixtures by the Company, as agent for the Agency, for the Company's industrial/producer services facility located at 3663 Lake Shore Road, Hamburg, New York for a five year period commencing on January 1, 2022 and ending on December 31, 2026 (the "Project"); and

WHEREAS, the Company has since conveyed its inability to commit to the job creation outlined in the Eligibility Questionnaire to the Agency by the Company and has failed to sign and accept the terms of the Inducement Resolution and the Project and Agent Agreement.

BE IT RESOLVED BY THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:

Section 1. The Agency hereby rescinds its inducement resolution adopted on January 12, 2022.

Section 2. This resolution shall take effect immediately.

ADOPTED: July 20, 2022

-Motion to approve the above resolution for Ford Motor Company.

Moved: Cam Hall

Seconded: Davis Podkulski

The board discussed the above resolution at length and all were in agreement.

Ayes: Moses, Podkulski, Hutchison, Hall, Valentin, Reynolds, Perkins

Nays: none

Carried

-Reminder if you have not returned your sexual harassment training to Mary to do so as soon as possible.

-Privilege of the Floor – no comments

-Motion to adjourn at 8:36am

Moved: Bob Reynolds

Seconded: Davis Podkulski

Ayes: Perkins, Moses, Podkulski, Hutchison, Hall, Valentin, Reynolds

Nays: none

Carried

Sincerely,

A handwritten signature in black ink, appearing to be 'Sean Doyle', written in a cursive style.

Sean Doyle, Executive Director

Next meeting: August 17, 2022, 7:30AM Blasdel Village Hall