



6122 South Park Avenue
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www.HamburgIDA.com

**Hamburg Industrial Development Agency
Board of Directors Meeting
June 15, 2022, 7:30am
Blasdell Village Hall**

Present

Andy Palmer
Tom Moses
Davis Podkulski
Bob Hutchison
Janet Plarr
Wence Valentin
Bob Reynolds

Excused

Cam Hall

Guests

Jennifer Strong, Neill & Strong
Mary Doran, HIDA
Philip Riggs, ECIDA
Steve Savage, Billy Lee, LLC

Executive Director

Sean Doyle

-Pledge of Allegiance

-Roll Call

-Motion to open the board meeting at 7:33am.

Moved: Tom Moses

Seconded: Bob Hutchison

Ayes: Palmer, Moses, Podkulski, Hutchison, Plarr, Valentin, Reynolds

Nays: none

Carried

-Motion to approve the May 2022 board meeting minutes

Moved: Janet Plarr

Seconded: Bob Reynolds

Ayes: Palmer, Moses, Podkulski, Hutchison, Plarr, Valentin, Reynolds

Nays: none

Carried

Treasurer Bob Reynolds gave an update on the financials. The interest on the newly opened CD is reflected on the report with \$182 received thus far and \$283.44 received in total interest for the month of May. Expenses were as follows; \$10,113.99 payroll, \$34.97 supplies which left a negative net income of \$12,701.55. Balance on the accounts is \$1,005,546.06.

-Motion to approve the May 2022 Treasurer Report

Moved: Wence Valentin

Seconded: Andy Palmer

Ayes: Palmer, Moses, Podkulski, Hutchison, Plarr, Valentin, Reynolds

Nays: none

Carried

Executive Director Update:

- Key Energy draft documents are with their attorney should be returned to Strong by the end of the week.
- Johnsons Brewhouse, 290 Lake and K&H Industries all approved projects are working through financing, which has been difficult especially with interest rates on the rise.
- Doyle linked Johnsons Brewhouse with the ECIDA loan fund (HDC loan fund maximum amount is \$100,000) they are applying for 1.5 million and are on the agenda for the June ECIDA meeting. Bob Hutchison mentioned there was good press on Johnsons Brewhouse in a Business First article.
- Town of Hamburg Planning Department are currently reviewing 2 small light industrial developments along with the proposed apartment housing development at the corner of South Park and Sowles.

Bob Reynolds asked about the Amazon project now that the building stage has been completed and turned over to Amazon; are they on target to meet their employment goals? Attorney Strong stated their Project and Agent Agreement contains specific dates Amazon has to meet to be in compliance.

- CARES Grant – the HDC approved another applicant this past Monday. A total of 4 applicants were approved for a total of \$182k granted. A few potential applicants are inquiring \$218k is still available. We continue to market and will have a press release/photo opp when checks are presented to the recipients.
- Bond Financing, Doyle is working with a local not-for-profit on a potential project
- Restore New York is a new program working to cleanup brownfield sites. It would be a Town initiative, if the owner of a Hamburg site is on board with the program; an example would be Reifler Concrete. Empire State Development hired a new regional director who will lead the program.
- At the last board meeting Doyle received 2 suggestions from board members on a replacement for the open board position due to Russert-Kelly's resignation. One of them has been interviewed and vetted by the Supervisor. It should be on the agenda for approval at the Town of Hamburg's next board meeting on June 27th.
- The next HIDA board meeting is July 20th it may be moved to the PITCH Hamburg facilities in the Village of Hamburg so board members could see the operation first hand. Doyle will keep the board posted on the possible location change.
- Doyle asked if any board members are on social media to follow and promote our site.

New Business

Hilbert College Sponsorship – Doyle read the following:

Whereas, on September 10, 2022 Hamburg's own, Hilbert College will celebrate its 65th anniversary. And whereas, The Hamburg Industrial Development Agency recognizes the significant economic impact the college has to our Town's Economy and development of a qualified professional workforce.

And whereas, The Hamburg IDA recognizes the 2022 incoming class at Hilbert College will be the largest in the college's history with 267 students with ½ students scoring a 3.5 or above in their high school careers and 90% of these 267 students qualified for financial aid or scholarships

Now therefore be it resolved, that The Hamburg IDA supports the College's workforce development and future success with a \$1,500 sponsorship to the 65th Anniversary Event from the sponsorships line in the 2022 agency budget.

-Motion to approve the above sponsorship to Hilbert College

Moved: Andy Palmer

Seconded: Davis Podkulski

Wence asked about the sponsorship and what the HIDA receives in return. Doyle stated a table at the event along with marketing.

Ayes: Palmer, Moses, Podkulski, Hutchison, Plarr, Valentin, Reynolds

Nays: none

Carried

Ford Motor Company – Doyle read the following:

Motion to table the rescind resolution for Ford Motor Company to July 20, 2022 as director continues to work with Ford on labor reporting, United Auto Workers Union, and NY state Legislative bodies

-Motion to approve the above resolution for Ford Motor Company.

Moved: Bob Reynolds

Seconded: Janet Plarr

Ayes: Palmer, Moses, Podkulski, Hutchison, Plarr, Valentin, Reynolds

Nays: none

Carried

-Privilege of the Floor –

Steve Savage of Billy Lee, LLC, was on Zoom and he spoke on the E-One/Billy Lee PILOT and insurance requirements. After he spoke, Director Doyle and Attorney Strong agreed to a meeting with him to further discuss his concerns.

-Motion to adjourn at 8:13am

Moved: Wence Valentin

Seconded: Janet Plarr

Ayes: Palmer, Moses, Podkulski, Hutchison, Plarr, Valentin, Reynolds

Nays: none

Carried

Sincerely,



Sean Doyle, Executive Director

Next meeting: July 20, 2022, 7:30AM Blasdel Village Hall