



6122 South Park Avenue
Hamburg, New York 14075
716.648.4145
www.HamburgIDA.com

**Hamburg Industrial Development Agency
PUBLIC HEARING, Ford Motor Company
January 10, 2022 – 8:30am
Hamburg Town Hall & via Zoom Teleconferencing – due to the COVID 19 Pandemic**

Present

Davis Podkulski – Zoom
Tom Moses
Bob Reynolds
Bob Hutchison
Andy Palmer - Zoom
Wence Valentin - Zoom

Excused

Cam Hall
Janet Plarr

Guests

Jennifer Strong, Neill & Strong - Zoom
Mary Doran, HIDA
Justin Heinonen, Ford Motor Co.- Zoom
Tony Reinhart, Ford Motor Co.-Zoom
Francesca Bond, Hamburg Sun - Zoom

Executive Director

Sean Doyle

A RECORDING OF THE FULL PUBLIC HEARING MAY BE VIEWED ON YOUTUBE, Channel - Hamburg IDA

Director Doyle read the public hearing notice below that was printed in the December 31st edition of *The Hamburg Sun*.

LEGAL NOTICE

***NOTICE OF PUBLIC HEARING OF THE
TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT AGENCY***

Monday, January 10, 2021 – 8:30 AM – **IN PERSON and VIA ZOOM VIDEOCONFERENCE**

PLEASE TAKE NOTICE that the Town of Hamburg Industrial Development Agency will hold a public hearing to consider the following proposed financial assistance requested of the Agency.

Pursuant to Article 18-A of NYS General Municipal Law, a public hearing will be conducted electronically and in - person, as hereinafter described, by the Town of Hamburg Industrial Development Agency (the “Agency”) on January 10, 2021 at 8:30AM regarding the project, as described below, said public hearing, given the ongoing COVID-19 public health crisis the public may attend in-person or via zoom videoconference. **PLEASE NOTE the special hearing logistics and instructions included at the end of this notice.**

Members of the Agency will be in attendance at the Hamburg Town Hall, Room 1, 6100 South Park Avenue, Hamburg, New York 14075.

Ford Motor Company, COMPANY - Request for Agency assistance for in the form of an installment sale transaction for a total Project Amount not to exceed \$35,000,000.00. The assistance contemplated by the Agency will include sales tax exemption on any materials and/or equipment purchased for incorporation into manufacturing plant in Hamburg, NY in accordance with existing Agency Uniform Tax Exemption Policy and Guidelines, as amended. The COMPANY is the applicant and will be the occupant of the facility. Agency assistance is necessary for the COMPANY to remain competitive in New York State.

The Agency will present information relative to this project and application at the public hearing. Persons interested may attend and will be given an opportunity during the public hearing to make statements. Also written comments may be submitted to the Agency at or before the hearing.

PLEASE NOTE SPECIAL PUBLIC HEARING CONDUCT INSTRUCTIONS AND INFORMATION:

In accordance with Section 859-a of the NYS General Municipal Law, a representative of the Agency will present a copy of the Company's project Application which is also available for viewing on the Agency's website at www.HamburgIDA.com. However, given the ongoing COVID-19 public health crisis the Agency will accommodate in-person public attendance and participation at this hearing as well as electronic attendance, as per the information below. In furtherance of the provisions of Section 859-a of the NYS General Municipal Law requiring interested parties will be provided a reasonable opportunity, both orally and in writing, to present their views with respect to the Project.

The Agency will provide public access to provide oral comments during the Public Hearing at:

IN PERSON

Hamburg Town Hall
Room 1
6100 South Park Avenue
Hamburg , New York 14075

VIA ZOOM VIDEOCONFERENCE

To be registered to attend the meeting please email request to HamburgIDA@TownofHamburgNY.com or call 716-648-4145 for meeting login information **by 2:00 PM on January 6, 2021.**

Finally, the Agency also encourages all interested parties to submit written comments to the Agency, which will all be included within the public hearing record until the comment period closes on January 10, 2021.

Additional information can be obtained from and written comments may be addressed to:

Hamburg Industrial Development Agency
Sean Doyle, Executive Director
6122 South Park Avenue
Hamburg, New York 14075

-Motion to open the Public Hearing at 8:33am.

Moved: Bob Reynolds **Seconded:** Tom Moses

Ayes: Moses, Reynolds, Hutchison

Nays: none

Carried

-Doyle read the following summary on the project:

Ford Motor Company's Buffalo Stamping Plant (BSP) manufactures metal stampings and welded sub-assemblies for Ford Motor Company's automotive car and truck assembly plants in North America, Great Britain and Mexico. BSP has been a strong contributor to the Ford Motor Company since 1950. When the facility opened it was 1,235,895 square feet of working floor space. We have had six major expansions and the facility is now 2,452,883 square feet or 53.3 acres of floor space. BSP provides stampings for the Edge, Nautilus, F- 150, Super Duty & the Econoline.

Applicant is seeking state and local sales and use tax exemption. The sales tax exemption is very important to the continued viability of the plant. Being cost competitive is one of the key variables allowing us to successfully retain current work and compete for new work. Ford has several other stamping plants in North America, and the work presently done at the Buffalo Stamping Plant (BSP) could be re-sourced to any one of them if the conditions in NY become uncompetitive.

The project cost is \$35 million with an estimate of \$7million spend annually over a five year period. Noting the application is for sales tax exemption only. Ford will continue to pay the full school, town and county taxes.

Doyle turned the floor over to the Ford representatives, Heinonen and Reinhart. Reinhart stated he was happy for the partnership with the HIDA and be part of the public hearing.

-No written comments were received from the public.

-Doyle asked for public/board member comments.

Reynolds stated the HIDA is committed to keeping as well as bringing major companies to the Town of Hamburg, such as Ford and Amazon. He appreciates Ford's commitment we want and need these businesses/employers in the Town of Hamburg.

Hutchison stated it's not just the businesses but the spinoff they create which also has a major impact on the town. Per the Implan Study, benefit to cost ratio on this project is 5:1.

Doyle asked 3 times for any further comments from the public, none were stated.

The Resolution for this project will be presented to the HIDA Board on Wednesday January 12th at 7:30am Blasdel Village Hall.

Public hearing closed at 8:45am.

Sincerely,

Sean Doyle, Executive Director