

**Hamburg New York Land Development Corporation**

**Board of Directors Meeting  
May 3, 2016  
Robert Chesbro Conference Room**

**Present**

Steve Walters  
Cameron Hall  
Tom Moses  
Patricia Paul  
Norma Rusert-Kelly  
Mike Quinn  
Janet Plarr  
Mike Sendor

**Excused**

Lou McDonald

**Guests**

Nathan Neill  
Craig Cwick  
Tony Moore  
Phil Riggs

**Executive Director**

Michael J. Bartlett

**Executive Assistant**

Olivia Hill

- Move to open the Board of Directors meeting at 8:03 am.

- Tony Moore, President of the Moore Group, was introduced to the Board. Tony's company is a package delivery business which offers Medical File Transport, Storage and Delivery, Warehousing, and Fulfillment services and shuttle services. Tony is looking to purchase 2 acres in the Lake Erie Commerce Center at a cost of \$30,000 per acre. Craig Cwick has been working with Tony's attorney in drawing up a contract for the land sale. Tony will also be submitting an application for HIDA assistance.

RESOLUTION OF THE HAMBURG NEW YORK LAND DEVELOPMENT CORPORATION (THE "CORPORATION") AUTHORIZING THE EXECUTION AND DELIVERY OF THE CONTRACT BETWEEN THE CORPORATION AND MDS EXPRESS, INC. FOR PURCHASE OF AN APPROXIMATELY TWO ACRE PARCEL OF LAND

**Moved:** Mike Sendor

**Seconded:** Cameron Hall

**Ayes:** Walters, Paul, Moses, Quinn, Rusert-Kelly, Plarr, Sendor, Hall

**Nays:** None

**Carried**

- We have also received an offer letter from Gateway Printing for 5+ acres (parcel C) in the Lake Erie Commerce Center. It is the Company's intention to build a high volume printing, distribution and warehouse facility. Mr. Bartlett has met with the Company and they have agreed to increase their offer from \$30,000 per acre to \$32,500. This price is in line for what is being charged by BUDC for acreage in the Lake Erie Industrial Park on Route 5 in Buffalo.

RESOLUTION OF THE HAMBURG NEW YORK LAND DEVELOPMENT CORPORATION (THE "CORPORATION") AUTHORIZING THE EXECUTION AND DELIVERY OF THE AGREEMENT BETWEEN THE CORPORATION AND PYRAMID BROKERAGE COMPANY AND A SALE CONTRACT BETWEEN THE CORPORATION AND GATEWAY PRINTING

**Moved:** Patricia Paul

**Seconded:** Janet Plarr

**Ayes:** Walters, Moses, Rusert-Kelly, Hall, Quinn, Sendor, Paul, Plarr

**Nays:** None

**Carried**

- Motion to approve the following committee assignments for the HNYLDC

Audit Committee

- \* Patricia Paul (Chairman)
- \* Mike Quinn
- \* Lou McDonald

Finance Committee

- \* Janet Plarr (Chairman)
- \* Norma Rusert-Kelly
- \* Cameron Hall

Nominating Committee

- \* Lou McDonald
- \* Norma Rusert-Kelly
- \* Mike Sendor

Executive Committee

- \* Steve Walters - As HIDA Chairman (Chairman)
- \* Mike Quinn
- \* Janet Plarr
- \* Patricia Paul (as Vice Chairman)
- \* Michael J. Bartlett (as Executive Director)

Governance Committee

- \* Steve Walters (as HIDA Chairman)
- \* Patricia Paul
- \* Tom Moses

**Moved:** Cameron Hall

**Seconded:** Norma Rusert-Kelly

**Ayes:** Walters, Sendor, Moses, Quinn, Paul, Plarr, Hal, Rusert-Kelly

**Nays:** none

**Carried**

- **Motion** to elect the following Board members as officers of the HNYLDC

Steve Walters	Chairman (signer)
Patricia Paul	Assistant Chairman
Tom Moses Sr	Treasurer
Mike Sendor	Secretary
Michael J. Bartlett	Executive Director (signer)
Craig Cwick	Assistant Secretary
Janet Plarr	Assistant Treasurer
Mary Dosch	Chief Financial Officer (signer)
Nathan Neill	Bond Attorney

**Moved:** Janet Plarr

**Seconded:** Norma Rusert-Kelly

**Ayes:** Walters, Paul, Quinn, Sendor, Moses, Hall, Plarr, Rusert-Kelly

**Nays:** none

**Carried**

- **Motion** to approve the minutes from the February 29, 2016 Board of Directors meeting

**Moved:** Steve Walters

**Seconded:** Cameron Hall

**Ayes:** Moses, Paul, Rusert-Kelly, Sendor, Plarr, Quinn, Walters, Hall

**Nays:** none

**Carried**

- **Motion** to approve the February 2016 and March 2016 Treasurer's Reports

**Moved:** Janet Plarr

**Seconded:** Patricia Paul

**Ayes:** Walters, Moses, Rusert-Kelly, Sendor, Hall, Quinn, Plarr, Paul

**Nays:** None

**Carried**

- **Motion** to adjourn at 8:27 am.

**Moved:** Norma Rusert-Kelly

**Seconded:** Mike Quinn

**Ayes:** Walters, Hall, Sendor, Moses, Plarr, Paul, Rusert-Kelly, Quinn

**Nays:** None

**Carried**

Sincerely,

Michael J. Bartlett  
Executive Director