FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORT

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

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Amato, Fox & Company, PC

Certified Public Accountants



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Hamburg New York Land Development Corporation Hamburg, New York

Report on the Financial Statements

We have audited the accompanying statements of financial position of the Hamburg New York Land Development Corporation as of and for the years ended December 31, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Governmental Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Hamburg New York Land Development Corporation as of December 31, 2016 and 2015, and the respective changes in financial position, and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

March 1, 2017

Tonawanda, New York

Amato, 70x & Company, P.C.



Statements of Financial Position December 31, 2016 and 2015

	2016	2015
<u>ASSETS</u>		
Current assets:		
Cash	\$ 283,620	\$ 318,249
Total current assets	283,620	318,249
Property, plant and equipment:		
Land	510,407	499,044
Total property, plant and equipment	510,407	499,044
Total assets	<u>\$ 794,027</u>	\$ 817,293
<u>LIABILITIES AND NET POSITION</u>		
Net position:		
Unrestricted	794,027	817,293
Total liabilities and net position	<u>\$ 794,027</u>	\$ 817,293

Statements of Activities and Changes in Net Position For the Years Ended December 31, 2016 and 2015

	2016	2015
Revenues:		
Administration and other fees	\$ -	\$ -
Gain on sale of land	-	896,338
Interest earnings - deposits	293	261
Total revenues	293	896,599
Expenses:		
Professional fees	700	367
Taxes and filing fees	125	-
Legal and accounting fees	-	14,296
Insurance	1,633	-
Property taxes	4,201	4,000
Interest expense	-	15,000
Bank fees	-	34
Marketing	16,900	<u>-</u> _
Total expenses	23,559	33,697
Increase (decrease) in net position	(23,266)	862,902
Net position at beginning of the year	817,293	(45,609)
Net position at end of the year	<u>\$ 794,027</u>	<u>\$ 817,293</u>

Statements of Cash Flows For the Years Ended December 31, 2016 and 2015

	<u>2016</u>	<u>2015</u>
Cash flows from (used by) operating activities:		
Increase (decrease) in net position	\$ (23,266)	\$ 862,902
Adjustments:		(00 (00 0)
Gain on sale of land	-	(896,338)
Net cash flows from (used by) operating activities	(23,266)	(33,436)
Cash flows from (used by) investing activities:		
Sale of land	-	1,208,988
Purchase of Land	(11,363)	
Net cash from (used by) investing activities	(11,363)	1,208,988
Cash Flows from (used by) financing activities:		
Debt Payments	-	(885,000)
Proceeds from issuance of debt	-	15,000
Net cash flows from (used by) financing activities	<u> </u>	(870,000)
Increase (decrease) in cash flows	(34,629)	305,552
Cash and cash equivalents at beginning of year	318,249	12,697
Cash and cash equivalents at end of year	<u>\$ 283,620</u>	\$ 318,249
Cash paid for interest	<u>s -</u>	<u>\$ 15,000</u>

Notes to the Financial Statements December 31, 2016 and 2015

Note 1 - Summary of Significant Accounting Policies

This summary of significant accounting policies of the Hamburg New York Land Development Corporation, Inc. (the Corporation) is presented to assist in understanding the Corporation's financial statements. The financial statements and notes are representations of the Corporation's management, which is responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements based on guidelines set for nonprofit organizations.

Entity - The Corporation was created in 2010 under the provisions of the New York Not-for-Profit Corporation Law for the purpose of promoting community and economic development and the creation of jobs in the not-for-profit and for-profit sectors for the citizens of the Town of Hamburg by developing and providing programs for not-for-profit institutions, manufacturing and industrial businesses and other entities to access low interest tax-exempt and non-tax-exempt financing for their eligible projects.

Basis of Accounting - The accounts of the Corporation are maintained on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America.

Classifications of Net Position - The Corporation adopted Statement of Financial Accounting Standards FASB ASC 958, which requires the Corporation to report its net position and changes therein in the following categories:

<u>Unrestricted Net Position</u> - Unrestricted net position represent resources that are not subject to donor-imposed stipulations and thus are generally available for support of the Corporation's activities.

<u>Temporarily Restricted Net Position</u> - The Corporation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net position is reclassified to unrestricted net position and reported in the statement of activities as net position released from restriction. There was no temporarily restricted net position during 2016 or 2015.

<u>Permanently Restricted Net Position</u> - Permanently restricted net position results from donors who stipulate that their donated resources be maintained permanently. The Corporation is permitted to use or expend part or all of the income derived from the donated assets, restricted only by the donor's wishes. There was no permanently restricted net position during 2016 or 2015.

Cash and Cash Equivalents - For purposes of the financial statements, the Corporation considers cash in bank and petty cash to be cash equivalents.

Taxes - The Corporation is exempt from taxes under Section 501(c)(3) of the Internal Revenue Code, and is classified as "other than a private foundation". Accordingly, no federal and state taxes have been recorded.

Notes to the Financial Statements December 31, 2016 and 2015

Note 1 - Summary of Significant Accounting Policies (Cont.)

Uncertain Tax Positions – Management has determined that the organization does not have any uncertain tax positions and associated unrecognized benefits that materially impact the financial statements or related disclosures. The Organization's Return of Organization Exempt from Income Tax Returns (form 990) for tax years 2015, 2014, 2013 are subject to examination by the Internal Revenue Service (IRS), generally for three years after they were filed.

Use of Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reported period and the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

Note 2 - Concentrations of Credit Risk

Cash in Banks - The Corporation has concentrated its credit risk for cash by maintaining deposits in financial institutions, which may at times exceed amounts covered by insurance provided by the U.S. Federal Deposit Insurance Corporation (FDIC). At December 31, 2016 and 2015, cash on deposit did not exceed Federal insurance.

Note 3 - Subsequent Events

Hamburg New York Land Development Corporation has evaluated events and transactions for potential recognition or disclosure in the financial statements through March 1, 2017.

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