

**Hamburg Industrial Development Agency**

**Board of Directors Meeting  
October 23, 2018  
Court Room - Blasdell Village Hall**

**Present**

Andy Palmer  
Tom Moses  
Janet Plarr – left early  
Robert Reynolds

**Excused**

Cam Hall  
Wence Valentin  
Norma Rusert-Kelly  
Jeff Brylski

**Guests**

Mary Doran  
Jennifer Strong

**Executive Director**

Sean Doyle

Executive Director Doyle, opened meeting at 7:30am. Due to the number of board members not present, (no quorum) the motion to approve the September minutes and September treasurer's report will be moved to the November 27, 2018 Board of Directors meeting.

**DISCUSSIONS TOOK PLACE ON THE FOLLOWING TOPICS WITH THE BOARD MEMBERS THAT WERE PRESENT:**

Immaculata Academy –current housing project being developed.

New Hamburg Ice Rink – there was a recent article in the *Hamburg Sun*, on the proposed rink/project. Discussion took place as to whether or not it's a viable option for the town. Doyle mentioned the Lockport, Cornerstone Arena, they are a non-profit. Their land was donated and although the rink does not bring in revenue for Lockport the 3 businesses within the rink pay taxes. The Town of Hamburg just completed a feasibility study on the subject, Doyle, will obtain a copy to review.

2019 HIDA Budget – No additional monies were granted to the HIDA in the Town's 2019 budget. Doyle, will send a draft of the 2019 budget to the board for their review. A motion to approve the 2019 Budget will be made at the November 27, 2018 board meeting.

Insurance Coverage – HIDA/HNYLDC have insurance coverage thru the town. Discussion took place as to whether or not it was feasible to obtain additional “gap” coverage and liability insurance for the director and board. It was deemed “not cost effective”. All closing documents state the HIDA is not liable. The cost to have the HIDA removed from any suit would be considerably less than obtaining the coverage. Based upon this and the past history of lawsuits against the HIDA, it was agreed it is not necessary at the current time.

New logo and Marketing – Doyle stated he would like to refresh the current logo and materials that go along with that (stationery, envelopes etc.). All present board members were in favor of a fresh look. Doyle will bring 3 – 5 new logo designs to next meeting for board members to review. The cost would be around \$800.00.

HDC – The operating costs for the HDC were discussed. Moving forward a plan needs to be developed on how to continue operating the HDC – allocating funds separate from the HIDA.

Hamburg Development Companies, Annual Employee Reviews – Doyle, prepared a list of performance measurements that will be reviewed annually with employee(s) on or around their date of hire. It was agreed by board members present, acknowledgement of the annual review will be entered into the applicable month’s minutes.

School Districts – Doyle is meeting with district superintendents. He would like to collaborate with them on a “43 North” type project. This would get students and community involved in brainstorming industrial type activities. HIDA would research possible grants available for this type of project or look to local businesses for their support.

LECC update – 2 interested parties on the property. A site tour was completed by Rich Schenchter and Bob Schell, of Pyramid, on 10/18 for purchase of 20 acres and a 100,000 square foot warehouse. Steve Blake and Lida Eberz of CBRE are also looking at 100,000 square foot building with storage units and rail access.

Neill and Strong Presentation – This “refresher” of the HIDA process has been moved to the next meeting.